



# Boundless Greed Flows at American Water!

**A**merican Water is demanding huge rate hikes from consumers and steep concessions from hourly employees who deliver clean and reliable water to our communities every day. Meanwhile, the Company is collecting big profits from ratepayers and doling out lucrative pay packages to top executives.

**Record Profits:** During 2010, American Water boasted net profits of \$268 million and total revenues of \$2.7 billion. Operating revenues increased more than 11% over revenues for 2009.

**Big Executive Paydays:** American Water granted more than \$12.5 million in total pay during 2010 to only seven top executives – including \$3.5 million to former CEO Don Correll, who resigned in August 2010, and \$1.4 million to new CEO Jeffery Sterba, who worked for the company less than five months last year.

**Rate Hikes for Consumers:** American Water companies are seeking big rate hikes from consumers across the country: 13% in Pennsylvania, 16% in Iowa, 19% in New York, 20% in Hawaii, 22% in Virginia, and 35% in California. In West Virginia, the company laid off 10% of its workforce statewide in May because management said a 4.4% rate hike granted by state regulators the previous month wasn't big enough!

**Cuts for Workers:** American Water imposed painful healthcare cuts on workers earlier this year, including a 52% hike in employee premiums for family health insurance, steep increases in out-of-pocket expenses for medical care, and deep cuts in coverage levels. The company routinely demands the unlimited right to contract out workers' jobs during local negotiations, destroying any semblance of job security for working families.

**Utility workers urge consumers and local political leaders to stand with us to demand an end to American Water's unfair attacks on working families and our communities. Please see the reverse side for information on how you can help!**

*The UWUA represents working men and women in the utility and related industries throughout the U.S., including 2,500 employees of American Water in eleven states. UWUA members are committed to promoting the highest quality and safest utility services possible. We believe utility companies that treat the communities and customers they serve with respect, consideration, and the highest ethical and legal standards will also treat employees fairly.*

**Utility Workers Union of America, AFL-CIO • [www.uwua.net](http://www.uwua.net) • June 2011**

## How You Can Help

American Water cares a great deal about what community leaders and ratepayers have to say.

Utility workers are asking our neighbors to stand with us to oppose the Company's unreasonable takeaway demands. Every dollar this hugely profitable corporation takes out of employee paychecks means a dollar not spent in local communities!

Please contact the following managers. Let American Water know that its demands for concessions in healthcare and retirement benefits for hourly workers are unacceptable, and that management should immediately return to good faith negotiations for a fair labor agreement.

***Please call or email the following American Water officials today.*** Thank you for your support!

<b>California American Water:</b>	Robert MacLean, President <i>robert.macleam@amwater.com</i>	(619) 435-7401
<b>Illinois American Water:</b>	Karla Olson Teasley, President <i>karla.teasley@amwater.com</i>	(618) 239-3247
<b>Iowa American Water:</b>	Randy Moore, President <i>randy.moore@amwater.com</i>	(563) 468-9218
<b>Long Island American Water:</b>	William Varley, President <i>william.varley@amwater.com</i>	(516) 599-4820
<b>Maryland American Water:</b>	William Walsh, President <i>william.walsh@amwater.com</i>	(703) 706-3864
<b>Missouri American Water:</b>	Frank Kartmann <i>frank.kartmann@amwater.com</i>	(314) 996-2322
<b>New Jersey American Water:</b>	John Bigelow, President <i>john.bigelow@amwater.com</i>	(856) 346-8200
<b>Ohio American Water:</b>	David Little, President <i>david.little@amwater.com</i>	(740) 383-0900
<b>Pennsylvania American Water:</b>	Kathy Pape, President <i>kathy.pape@amwater.com</i>	(717) 377-0863
<b>Tennessee American Water:</b>	Deron Allen, President <i>deron.allen@amwater.com</i>	(423) 755-7607
<b>West Virginia American Water:</b>	Wayne Morgan, President <i>wayne.morgan@amwater.com</i>	(304) 989-3232
<b>American Water Corporation</b>	Jeffry Sterba, CEO <i>jeff.sterba@amwater.com</i>	(856) 346-8200